

Strengthening cross-industry collaboration by promoting new business co-creation through business-focused events



## Japan Mobility Show 2023 "Discovering the future you'll want to navigate"

#### **Tokyo Motor Show**

Premiere new vehicle exhibit



**Beyond the Tokyo Motor Show**  Visions for the future

Addressing societal issues Creating new value

**Evolution to** new mobility

**Expansion of industries**, functions, and consumer experiences

New stakeholders

**Startups** and other industries

## The co-creation platform encourages innovation based on three pillars.

1

#### Creating new stakeholders

2

#### Promoting business co-creation

3

#### Dissemination of information



Supporting startup companies that will lead next-gen activity



Business collaborations to strengthen supply chains



Disseminating information through multiple channels to achieve a sustainable mobility-based society

## **Exhibitor Booths**

#### **Startups**

X

**Established companies** 

150 companies

(tentative)

Exhibiting products, technologies and services that contribute to solving issues in the mobility industry

#### Exhibit themes

- 1. Carbon neutrality
- 2. Supply chains
- 3. Manufacturing
- 4. "Transformation"

50 companies (tentative)

Seeking to co-create new business with startups to resolve mobility industry expansion-related issues the companies are facing

**Exhibiting industry** 

Mobility industry
Electronics, IT/communication industry
Heavy industry
Construction industry

#### **Vehicle Exhibits**

Passenger, commercial vehicle and motorcycle exhibits by JAMA member manufacturers

## **Business-Matching Program**

A total of **140 startups** and **140 established companies** recruited for a 4-day program

In addition, **JAFCO Group Co., Ltd.** will help connect participating enterprises to improve their business negotiations.

JAFCO Group boasts a cumulative portfolio of more than 1,000 listed companies and a corporate network of nearly 10,000 companies.

#### **Online**

#### **Communication tools**

Visualize **seeds** and **needs** to improve matching accuracy



Continuous support before and after

#### **Real-world activities**

#### **Business-matching events**

Startups Total 140 companies

Established companies Total 140 companies



Business negotiations support

Creating a place for interaction

Mobility industry-based business co-creation is set to really take off!

## **Future Mobility Forum**

A forum not just for imagining future mobility but for comprehensively examining the issues involved in creating a sustainable new mobility-based society

# Future Mobility Forum

New mobility visions

X

**Environmental, societal issues** 

X

**Challenges for the mobility industry** 

Forum activities

**Keynote Program** 

**Discussions on Special Topics** 





Dates: October 15 (Tue) through 18 (Fri), 2024

Hours: 10:00-17:00

Venue: Makuhari Messe Convention Center

**Admission:** Free of charge Online registration required for all visitors

Organizer: Japan Automobile Manufacturers Association, Inc. (JAMA)

Co-Organizer: Japan Auto Parts Industries Association (JAPIA)



### A co-creation platform initiative to be held in two stages



An initial "process year" featuring business-centric events

To foster the creation of new and innovative business partnerships between companies

**Objectives** 

B2B+C

Business creation and expansion among enterprises targeting advances in mobility

A follow-up "show year" showcasing advances in mobility

To demonstrate the results of new developments achieved by new partnerships



Held sequentially over a 2-year period



Objective

B2C+B

Showcasing for consumers industry advances in the creation of future mobility